ORDER

Orders Order / Rev: 69403 /Brad Alt Order #: 60 Plus Association Product Desc: WHP-TV CBS21 45 Estimate: 11/01/12 - 11/05/12 Millennium Washington DC Flight Dates: Primary AE: Original Date / Rev: 10/31/12 / 10/31/12 Sales Office: **MNAT GENERAL** Order Type: Sales Region: National Mentzer Media Services Agency Name: **Buying Contact:** Billing Type: Cash Billing Contact: Billing Calendar: Broadcast Billing Cycle: 600 Fairmount Ave EOM/EOC Towson, MD 21286 Agency Commission: 15% Advertiser Name: **60 Plus Association** A35+ New Business Thru: Demographic: **Product Codes:** Issues/Propositions Order Separation: 00:15:00 Priority: P-1 Advertiser External ID: AGY, POL-ISS, GEN Agency External ID: Revenue Codes:

Totals

Account Executives

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount	Month
10/29/12	11/05/12	30	\$36,190.00	\$30,761.50	Novemb
					Totals

Month	# Spots	Gross Amount	Net Amount	Rating
November 2012	30	\$36,190.00	\$30,761.50	0.00
Totals	30	\$36,190,00	\$30,761,50	0.00

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Millennium Washington DC			Start Of Order - End Of Order	100%

Order Share	Share	Total
WHP-TV CBS21	28%	\$36,190.00
Market	100%	\$129 250 00

Competitive Share	Share	Total
EHP	0%	\$0.00
UNKWN	72%	\$93,060.00
WGAL	0%	\$0.00
WHTM	0%	\$0.00
WLYH	0%	\$0.00
WPMT	0%	\$0.00

Ln	Ch	Start	End	Inventory Code	Break	Start/End Tin	ne Days	Len Sp	ots	Rate Pri	Rtg Type	Spots	Amount
N 1	WHP	11/01/12	11/02/12	M-F 5p-530p News CBS 21 News at 5p	CM	5p-530p	TF	:30	2	\$325.00 P-1	0.00 NM	2	\$650.00
N 2	WHP	11/01/12	11/02/12	M-F 530p-6p News CBS 21 News at 530p	СМ	530p-6p	TF	:30	2	\$325.00 P-1	0.00 NM	2	\$650.00
N 3	WHP	11/01/12	11/02/12	M-F 6p-630p News CBS 21 News at 6p	СМ	6p-630p	TF	:30	2	\$400.00 P-1	0.00 NM	2	\$800.00
N 4	WHP	11/02/12	11/02/12	CBS Evening News CBS Evening News	СМ	630p-7p	F	:30	1	\$1,500.00 P-1	0.00 NM	1	\$1,500.00
W	Star eek: 10/2		End Date 11/04/12	Weekdays Spot	s/Week 1	Rate \$1,500.00	Rating 0.00						
N 5	WHP	11/01/12	11/02/12	M-F 7p-730p M-F 7p-730p	СМ	7p-730p	TF	:30	4	\$1,500.00 P-1	0.00 NM	4	\$6,000.00

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Order / Rev: 69403 Advertiser: 60 Plus Association

Alt Order #: /Brad Product Desc: 60 Plus Association WHP-TV CBS21

Flight Dates: 11/01/12 - 11/05/12 Estimate: 45

Ln Ch	Start	End	Inventory Code	Break	Start/End	Гime	Days	Len Sp	oots	Rate Pri	Rtg Type	Spots	Amount
N 5 WHF	P 11/01/1	12 11/02/12	M-F 7p-730p M-F 7p-730p	СМ	7p-730p	-	TF	:30	4	\$1,500.00 P-1	0.00 NM	4	\$6,000.00
_	tart Date	End Date	Weekdays	Spots/Week	Rate	Ratin	g						
Week: 1		11/04/12	TF	4	+ ·, · · · · · · · · · · · · · · · · · ·	0.0							
N 6 WHF	P 11/01/1	12 11/02/12	M-F 730p-8p M-F 730p-8p	СМ	730p-8p	-	TF	:30	4	\$2,000.00 P-1	0.00 NM	4	\$8,000.00
<u>S</u> Week: 1	0/29/12	End Date 11/04/12	Weekdays TF	Spots/Week 4	Rate \$2,000.00	Ratin 0.0							
N 7 WHF	2 11/01/1	12 11/01/12	Thu Reg 2 Thu 9p-10p	СМ	9p-10p	-	T	:30	1	\$2,250.00 P-1	0.00 NM	1	\$2,250.00
<u>S</u> Week: 1	Start Date	End Date 11/04/12	Weekdays T	Spots/Week	Rate \$2,250.00	Ratir 0.0							
			Sa 7p-730p Sa 7p-730p	СМ	7p-730p		S-	:30	1	\$475.00 P-1	0.00 NM	1	\$475.00
<u>S</u> Week: 1	Start Date	End Date 11/04/12	Weekdays	Spots/Week	Rate \$475.00	Ratin 0.0							
		11/04/12		CM	10p-11p		· S-	:30	1	\$1,000.00 P-1	0.00 NM	1	\$1,000.00
			Sat 10p-11p			D-C-	_			**,******		-	* 1,000000
<u>S</u> Week: 1	0/29/12	End Date 11/04/12	Weekdays S-	Spots/Week 1	Rate \$1,000.00	Ratin 0.0							
N10 WHF		12 11/04/12	Sa-Su 6p-630p N CBS 21 News at		6p-630p	-	SS	:30	2	\$295.00 P-1	0.00 NM	2	\$590.00
<u>s</u>	start Date	End Date	Weekdays	Spots/Week	Rate	Ratin	<u>g</u>						
Week: 1		11/04/12	SS	2	\$295.00	0.0							
N11 WHF	P 11/04/1	12 11/04/12	CBS Sun Morning	•	9a-1030a	=	S	:30	1	\$475.00 P-1	0.00 NM	1	\$475.00
<u>S</u> Week: 1	0/29/12	End Date 11/04/12	Weekdays S	Spots/Week	Rate \$475.00	Ratin 0.0							
N12 WHF	P 11/01/1	12 11/04/12	Sun Reg 1 Sun 7p-8p	СМ	7p-8p	-	S	:30	1	\$4,250.00 P-1	0.00 NM	1	\$4,250.00
<u>S</u> Week: 1	Start Date	End Date 11/04/12	Weekdays	Spots/Week	Rate \$4,250.00	Ratin 0.0							
			M-F 5p-530p Nev	· · · · · · · · · · · · · · · · · · ·	5p-530p		Л	:30	1	\$325.00 P-1	0.00 NM	1	\$325.00
_	_		CBS 21 News at	•									
<u>S</u> Week: 1	1/05/12	End Date 11/11/12	<u>Weekdays</u> M	Spots/Week 1	Rate \$325.00	Ratin 0.0							
N14 WHF			M-F 530p-6p New CBS 21 News at		530p-6p		M	:30	1	\$325.00 P-1	0.00 NM	1	\$325.00
	start Date	End Date	Weekdays M	Spots/Week	Rate	Ratin	_						
Week: 1		11/11/12 12 11/05/12		vs CM	\$325.00 6p-630p	0.0	<u>Л</u>	:30	1	\$400.00 P-1	0.00 NM	1	\$400.00
			CBS 21 News at		op 222p					*********			*
<u>S</u> Week: 1	1/05/12	End Date 11/11/12	<u>Weekdays</u> M	Spots/Week 1	Rate \$400.00	Ratin 0.0	_						
		12 11/05/12	CBS Evening Nev	ws CM	630p-7p		M	:30	1	\$1,500.00 P-1	0.00 NM	1	\$1,500.00
<u>S</u> Week: 1	Start Date	End Date 11/11/12	Weekdays M	Spots/Week 1	Rate \$1,500.00	Ratin 0.0							
			M-F 7p-730p	CM	7p-730p		Л	:30	2	\$1,500.00 P-1	0.00 NM	2	\$3,000.00
	Start Date	End Date	M-F 7p-730p Weekdays	Spots/Week	Rate	Ratin	_						
Week: 1		11/11/12 12 11/05/12	M M-F 730p-8p	CM	\$1,500.00 730p-8p	0.0	00 И	:30	2	\$2,000.00 P-1	0.00 NM	2	\$4,000.00
			M-F 730p-8p					.50	2	ΨΖ,ΟΟΟ.ΟΟ Γ-1	O.OO INIVI	_	ψ+,000.00
<u>S</u> Week: 1	1/05/12	End Date 11/11/12	<u>Weekdays</u> M	Spots/Week 2	Rate \$2,000.00	Ratin 0.0							
					, ,						Totals	30	\$36,190,00